



Believing in durability

Making a product or delivering a service that lasts a long time is rare in this age of disposable goods and temporary fixes. In the Netherlands, one installation company runs counter to these trends by standing for durable and high quality solutions. In fact, this company, Unica Installatiegroep, headquartered in Hoevelaken, has been offering just this kind of durable product for over 75 years.



With the 17,500-visitor capacity DSB Stadium in Alkmaar, the Netherlands, Unica planned all the installations right along with the building design including a unique system that uses recycled energy for heat



Director of Unica Amsterdam Mr. Olaf van den Wittenboer says that by 2010 Unica will be the top company in durability and smart installations in the Netherlands

The Unica Installatiegroep is a total installer and partner to a large list of clients in a variety of industries, such as utility and office buildings, health care, home construction, educational structures and industrial sites. With more than 300 million EUR in revenue, Unica is the largest independent mechanical and electro technical engineering company in The Netherlands. The company designs, engineers, installs and maintains all the systems that go into buildings such as heating, electrical wiring, plumbing, ICT, ventilation, safety, clean-rooms and even automatic devices. "Communication is essential and therefore all the systems are integrated and controlled through our partners and us," explains Director of Unica Amsterdam Olaf van den Wittenboer. In addition, the company follows up with maintenance and facilities management concepts.

Leading installation company

Durability has been the theme for Unica from the beginning. The company started as a mechanical engi-

neering and installation business in Zwolle, the Netherlands and through the many decades, it added electric and technical installations to its service package. Over the years, Unica has completed several important projects such as the University of

"We understand the art of working together."

Twente in Enschede and the Scania car factory in Zwolle, as well as many housing complexes, hospitals, large office buildings and industrial sites. Today the company is the leading Dutch installation company and is a frontrunner in the area of permanent installations and environmentally and energy conscious solutions.

ECO-logical and economical

One example of Unica's commitment to environmentally friendly in-

stallations is its 'ECO' office building that will be on the market by 2009. "It is a 'lean and mean' office for the small to mid-size company," says Mr. van den Wittenboer. As a fully integrated building, comfort, efficiency and quality are construction goals. The building consists of long-lasting materials that save 30% on energy use. ECO refers to its ecological and economical objectives of saving money and reducing CO₂ emissions. "What is especially attractive about this solution design is that it does not cost any more than a traditional office building," adds Mr. van den Wittenboer.

Giving customers a choice

According to Unica, the future is in flexibility as well as durability. Its newly developed Unica Smart is an innovative services selection bundle that contains solutions for electrical, light, plumbing and climate control installations. The system is designed with the user in mind, consulting the architect, contractor, project manager and client as to what each of them find as most important. Clients can

choose from three solution packages: Comfort, Business and Excellent. Each provides Unica's expert services with Excellent offering the most in terms of energy saving capabilities and choices. "By giving clients a choice, our solutions save building time and cut costs by 10% while delivering excellent service," says Mr. Van den Wittenboer. Whichever solution package, Unica always offers the utmost in service, durability, comfort, savings and care for the environment. ■

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